

Digital Transformation Simplified

Master the Process, Maximise the Value



irishmedtechskillnet.ie









ABOUT THE PROGRAMME The "Digital Transformation, Simplified: Master the Process, Maximise the Value" programme is designed to equip participants with the knowledge and skills needed to lead successful digital transformation initiatives within their industries. Participants will take a Digital Maturity and Sustainability Assessment enabling students to assess digital transformation opportunities. They will then learn how to plan strategically, engage key national stakeholders and execute transformation plans that deliver measurable business value. This programme is a launchpad for tangible, measurable, sustained progress towards business optimisation.

WHO SHOULD ATTEND

This programme offers an exceptional opportunity for companies of all sizes ideal from SMEs to Multinationals:

- Industry leaders and decision-makers planning to implement successful digital transformation strategies to drive business value.
- Managers, Site Leads and Project Leads tasked with driving digital change in their organisations.
- Business development professionals looking to align digital transformation with strategic objectives.
- Change agents and transformation specialists eager to expand their knowledge and skillset in leading digital initiatives.

ABOUT THE IRISH MEDTECH SKILLNET

Irish Medtech Skillnet is a network that supports the medtech industry by providing access to high-quality, industry-specific training, development opportunities and networking events. The network partners with leading organisations and experts to deliver relevant programmes that enhance skills, drive innovation and foster growth in the medtech sector.

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LEARNING OUTCOMES

This programme is designed to drive understanding of the commercial opportunity presented by digitalisation, how digitalisation initiatives can support and align with business goals and how digital transformation can be achieved to optimise organisations of all sizes by driving measurable business value.

Over the course of the programme, delegates will:

- Complete a Digital Maturity Assessment: At the outset, prior to the programme start, participants will complete a detailed individual digital maturity assessment to align their transformation efforts with their organisation's current state and digital readiness.
- Identify and Assess Key Initiatives: Learn how to pinpoint and evaluate the most impactful digitalisation projects that will deliver measurable business value.
- Prioritisation and Resource Allocation: Gain strategies for prioritising initiatives and securing the necessary resources for successful execution.
- Budget and Return On Investment: Learn how to plan, budget and launch actionable transformation
 projects. Quantify the return on investment for your digital transformation by exploring available funding
 supports, grants and advisory services and evaluating the cost-benefit of each initiative.
- Building Cross-Functional Teams: Learn to build teams that are equipped to execute transformation strategies with cohesion and confidence.
- Change Management: Master the processes necessary to sustain transformation efforts long-term.
- Launching Your Digital Transformation Plan: Develop a clear, actionable plan for optimising your business through digital transformation.



PROGRAMME STRUCTURE

Over four months, participants will engage in monthly sessions hosted at top-tier industry facilities, offering unparalleled insights and resources, through access to industry leaders and exemplars, a wealth of practical resources, including funding agencies, tools for digital maturity assessment and exclusive site tours.

PRE-WORK

SESSION 1

SESSION 2











DIGITAL MATURITY ASSESSMENT

Step 1
Digital
Maturity and
Sustainability
Assessment
Training and
Awareness.

InnoGlobal will deliver a 1-hour, online training and awareness session on Industry 5.0 and the InnoGlobal Digital Maturity and Sustainability Assessment (DMSA) before trainees complete their assessment.

Step 2
Digital
Maturity and
Sustainability
Assessment

See page 6 for content.



Step 1 IDENTIFY the Opportunity

Use the Digital Maturity Assessment to identify key focus areas for digital transformation initiatives that are barriers to high performance.

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Step 2 PRIORITISE with a Clear Plan -"Assess and Align"

Rank and
Prioritise
opportunities that
align with your
organisation's
strategic
objectives,
ensuring
that digital
transformation
efforts are
impactful and
measurable.

Focus on critical areas to drive business value.

③ InnoGlobal

Step 3 QUANTIFY

Quantify the return on investment (ROI) by scoping key digital transformation initiatives (quick, strategic wins and overall organisational transformation) understanding the cost/benefit of digitalisation.

Gain insights into budgeting for transformation projects, balancing immediate needs with long-term strategic goals.

Step 4 PLAN, BUDGET & LAUNCH

Turn Vision into Action. Learn how to develop clear, actionable plans that outline the steps needed to implement and scale digital transformation initiatives within your business.

Define a clear desired outcome and the steps needed to bring your vision to life.

Establish a clear starting point and explore available supports to ensure a successful and sustainable implementation.

THE CORE STORY

SESSION 3

SESSION 4

FUNDED







Step 5 ENGAGE

Understand the importance of stakeholder engagement in the digital transformation process.

Develop a robust value proposition and pitch that resonates with key stakeholders and decision makers within your organisation.

Step 6 BUILD a winning, cross-functional team

Learn how to build and deploy a collaborative, cross-functional team capable of executing the transformation strategy effectively.

Dive into the practicalities of executing digital transformation strategies, including resource allocation, risk management and overcoming resistance to change.

Step 7 **EXECUTE** on the Digital **Transformation** strategy

Learn how to manage change effectively within your organisation, ensuring that the transformation is sustainable and drives long-term success.

Explore strategies for maintaining momentum and measuring the impact of transformation efforts, adjusting plans as necessary to ensure continued alignment with business goals and sustained long-term progress.



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FUNDING

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TRANSFORM-

Enterprise Ireland

∴IDA Ireland

THE C RE STORY

Speech & Presence

DIGITAL MATURITY ASSESSMENT

Understanding your organisations current state is critical. A Digital Maturity Assessment is an expert-led launchpad for Digital Transformation, evaluating your organisation's digital strengths, gaps and opportunities across key areas like customer experience, operations, strategy and technology. This assessment provides a clear benchmark to inform strategic decisions, guide your priorities and rationalise resource allocations for the organisation.

The InnoGlobal Digital Maturity and Sustainability Assessment (DMSA) is a comprehensive Industry 5.0 Diagnostic Assessment Tool, providing the opportunity for companies to participate in a unique practical, hands-on training specifically designed to support your organisational strategy for Digital Transformation and Sustainability.

Encompassing all areas of site operations and

FUNDING YOUR DIGITAL TRANSFORMATION

Unlock the power of Government and EU-backed funding to accelerate your digital transformation. Meet with Enterprise Ireland and IDA and get informed about the grants, incentives and strategic funding opportunities which can help you drive innovation, streamline operations and future-proof your business.







About Irish Medtech Skillnet

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About Irish Medtech

Irish Medtech is a business association within Ibec representing the medical technology, in vitro diagnostic and digital health sectors, with over 350 members across Ireland. Led by a Board of CEOs, it drives its strategy through working groups, including the Digital Health Working Group, which focuses on digital health transformation and policy development. Their strategy, "The Global Medtech Hub 2025," emphasises innovation, talent, excellence and competitiveness through collaboration.



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Core Story

The Core Story helps leaders harness the power of storytelling to inspire change, build trust and create meaningful connections. We combine smart strategy with heart-led storytelling to design successful change programmes that resonate on both a rational and emotional level. Through expert facilitation and coaching, we equip leaders with the tools to communicate with impact and lead with authenticity. By uncovering and articulating their unique narratives, we empower them to drive meaningful and lasting transformation.



InnoGlobal

InnoGlobal is a technology company with particular expertise in Digital Transformation and Sustainability in manufacturing, providing consultancy services for strategy development and deployment in Digital Transformation and Sustainability and with hands-on experience in IoT, implementing robotic process automation and agentic AI (machine vision and LLM applications).



Speech & Presence

Speech and Presence has worked extensively in the medtech sector in Ireland, helping industry experts communicate complex ideas with clarity and impact. We work with leaders to craft and deliver powerful, high-stakes messages with confidence, presence and precision, ensuring they resonate and influence across functions.



Prism

Prism LCC is a consulting firm specialising in change management and leadership development. They help organisations navigate change through tailored solutions in learning and development, executive coaching, strategic consulting and team alignment. Their 'Future-Fit Leadership' model focuses on key competencies like adaptability, inspiration and self-leadership. Combining business acumen with neuroscience and psychology, Prism drives effective organisational transformation.



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